**GOVT. COLLEGE JASSIA (ROHTAK)**

**LESSON PLAN FOR THE SESSION 2022-23**

**SUBJECT: Corporate Accounting SEMESTER: 3rd**

**TEACHER’S NAME: Dr. Shivani**

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| **Lesson Plan for the session 2022-23** | **Remark**  | **Seen by Principal** |
| **August 2022** |
| 16- 20 | Share Capital= Meaning and Types and Accounting treatment of Issue of Shares |  |  |
| 22-27  | Accounting treatment of Issue of Shares |  |
| 29-31 | Numerical of Issues of Shares |  |
| **September 2022**  |
| 01 – 03 | Forfeiture and Reissue of Shares |  |  |
| 05 – 10 | Numerical of Forfeiture and reissue |  |
| 12 – 17  | Redemption of Preference Shares and Issue of Bonus Shares |  |
| 19 – 24  | Numerical Problem |  |
| 26 – 30 | Debentures: meaning, Types and Issue and Redemption  |  |
| **October 2022** |
| 01 – 08 | Numerical Problem of debentures  |  |  |
| 10- 15  | **Group Discussion, Presentations, Test and Assignments** |  |
| 17- 22 | Valuation of Goodwill: Meaning, Objectives and Determinates of Goodwill |  |
| 24 – 29 | Methods of valuation of Goodwill |  |
| 31  | Numerical Problem of Goodwill |  |
| **November 2022** |
| 02 - 05 | Valuation of Shares: Meaning, Objectives and Determinates of Shares |  |  |
| 07 - 12 | Numerical Problem of Shares |  |
| 14 - 19 | Profit or Loss before incorporation and numerical problem |  |
| 21- 26 | Profit or Loss after incorporation and numerical problem |  |
| 28-30 | Final accounts of Companies |  |
| **December 2022 (Revision)** |
| 01-03 | Explanation of Assets and Divisible Profits |  |  |
| 05-10 | Numerical problem of Final accounts of Companies |  |
| 12-17 | Revision |  |
| 19-24 | Revision |  |
| 26-31 | Revision |  |

**GOVT. COLLEGE JASSIA (ROHTAK)**

**LESSON PLAN FOR THE SESSION 2022-23**

**SUBJECT: International Business Environment SEMESTER: 5th**

**TEACHER’S NAME: Dr. Shivani**

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| **Lesson Plan for the session 2022-23** | **Remark**  | **Seen by Principal** |
| **August 2022** |
| 16- 20 | Recent global trends in international trade and finance; dimensions and modes of IB |  |  |
| 22-27  | Structure of IB environment; risk in IB; motives for internationalization of firms |  |
| 29-31 | Organizational structure for IB; world trading system and impact of WTO |  |
| **September 2022**  |
| 01 – 03 | Exchange rate systems; global financial system; Barriers to IB |  |  |
| 05 – 10 | International business information and communication; Foreign market entry strategies |  |
| 12 – 17  | Country evaluation and selection; factors affecting foreign investment decisions |  |
| 19 – 24  | Impact of FDI on home and host countries; Types and motives for foreign collaboration |  |
| 26 – 30 |  |  |
| **October 2022** |
| 01-08 | Control mechanisms in IB |  |  |
| 10- 15  | Decisions concerning global manufacturing and material management |  |
| 17- 22 | Outsourcing factors; Managing global supply chains |  |
| 24-29 | Product and branding decisions; Managing distribution channels; international promotion mix and pricing decisions |  |
| 31  | Counter trade practices; mechanism of international trade transactions |  |
| **November 2022** |
| 02 - 05 | Harmonizing accounting difference across countries |  |  |
| 07 - 12 | Currency translation methods for consolidating financial statements; The LESSARD-LORANGE Model |  |
| 14 - 19 | Cross cultural challenges in IB |  |
| 21- 26 | International staffing decisions |  |
| 28-30 | Compensation and performance appraisal of expatriate staff |  |
| **December 2022 (Revision)** |
| 01-03 | Ethical dilemmas |  |  |
| 05-10 | Social responsibility issues |  |
| 12-17 | Revision and Test |  |
| 19-24 | Revision and Test |  |
| 26-31 | Revision and Test |  |

 **GOVT. COLLEGE JASSIA (ROHTAK)**

**LESSON PLAN FOR THE SESSION 2022-23**

**SUBJECT: Basics of Retailing SEMESTER: 3rd**

**TEACHER’S NAME: Dr. Shivani**

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| **Lesson Plan for the session 2022-23** | **Remark**  | **Seen by Principal** |
| **August 2022** |
| 16- 20 | Introduction of retailing, Nature, Scope Importance of Retailing |  |  |
| 22-27  | Importance of Retailing Growth and Present Size of Retailing |  |
| 29-31 | Career Option in Retailing and Technology |  |
| **September 2022**  |
| 01 – 03 | Induction in retailing Future of retailing in India  |  |  |
| 05 – 10 | Types of Retailing  |  |
| 12 – 17  | Wheel of Retailing; Traditional retail format Modern Retail Format  |  |
| 19 – 24  | Store and Non Store based formats  |  |
| 26 – 30 | Cash and Carry Business: Meaning, Nature and Scope. |  |
| **October 2022** |
| 01 – 08 | Retailing Models- Franchiser Franchisee, Directly Owned |  |  |
| 10- 15  | Retailing Life Cycle  |  |
| 17- 22 | **Group Discussion, Presentations, Test and Assignments**  |  |
| 24 – 29 | Co-operation and Conflict with other retailers |  |
| 31  | Management of Retailing Operations |  |
| **November 2022** |
| 02 - 05 | Retailing Management and The Total Performance Model |  |  |
| 07 - 12 | Functions of Retail Management |  |
| 14 - 19 | Strategic Retail Management Process |  |
| 21- 26 | The Total Performance Model |  |
| 28-30 | Retail Planning-Importance and Process |  |
| **December 2022 (Revision)** |
| 01-03 | Developing Retail Strategies: Pricing Strategies |  |  |
| 05-10 | Location Strategies |  |
| 12-17 | Objectives and Action plans in Retailing Plan |  |
| 19-24 | **Group Discussion, Presentations, Test and Assignments** |  |
| 26-31 | REVISION |  |